

# **Management Programs**

## **Power, Influence, and Positive Impact**

### **Curriculum**

#### **Program Outline :**

##### **Module 1: Understanding Power Dynamics**

- 1. Introduction to Power Dynamics**
  - Core principles and concepts.
- 2. Exploring How Power Works**
  - Strategies for understanding power dynamics.
- 3. Power Dynamics Workshops**
  - Hands-on workshops to practice power dynamics techniques.

##### **Module 2: Cultivating Personal Power**

- 4. Introduction to Personal Power**
  - Core principles and concepts of personal power.
- 5. Techniques for Developing and Enhancing Personal Power**
  - Strategies for building personal power.
- 6. Personal Power Workshops**
  - Hands-on workshops to practice personal power techniques.

##### **Module 3: Using Power to Influence Others**

- 7. Introduction to Influencing Others**

- Core principles and concepts of influence.

#### **8. Strategies for Using Power to Influence and Lead Others**

- Techniques for effective influence.

#### **9. Influence Workshops**

- Hands-on workshops to practice influence techniques.

### **Module 4: Making a Positive Impact in Organizations**

#### **10. Introduction to Positive Impact in Organizations**

- Core principles and concepts of organizational impact.

#### **11. Applying Power and Influence to Create Positive Change**

- Strategies for making a positive impact in organizations.

#### **12. Positive Impact Workshops**

- Hands-on workshops to practice creating positive change.

### **Module 5: Enhancing Professional Relationships**

#### **13. Introduction to Professional Relationships**

- Core principles and concepts of professional relationships.

#### **14. Building and Maintaining Strong Professional Relationships**

- Techniques for enhancing professional relationships.

#### **15. Professional Relationship Workshops**

- Hands-on workshops to practice building relationships.

### **Module 6: Contributing Positively to Society**

#### **16. Introduction to Societal Impact**

- Core principles and concepts of societal impact.

#### **17. Leveraging Power and Influence for Positive Societal Impact**

- Strategies for making a positive impact on society.

#### **18. Societal Impact Workshops**

- Hands-on workshops to practice societal impact techniques.

### **Elective Modules**

### **19. Ethical Use of Power**

- Ensuring ethical standards in the use of power and influence.

### **20. Collaborative Leadership**

- Techniques for effective collaboration in leadership.

### **21. Conflict Resolution in Power Dynamics**

- Managing and resolving conflicts in power and influence settings.

### **Websites:**

- <https://chools.in/>
- <https://ramaqchools.com/>
- <https://www.choolsgroup.com/>