

PEOPLE DRIVEN THINKING



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Introduction to People Driven Thinking

The People Driven Thinking course helps you to improve your leadership skills and achieve key performance goals for yourself, your team, and your organization. It is offered by Michigan Ross Executive Education and consists of eight asynchronous modules and two live synchronous sessions. The course covers topics such as self-coaching, motivation, empowerment, negotiation, team effectiveness, and organizational change.



Why Choose Chools? 🏆



Numbers That Speak for Themselves:

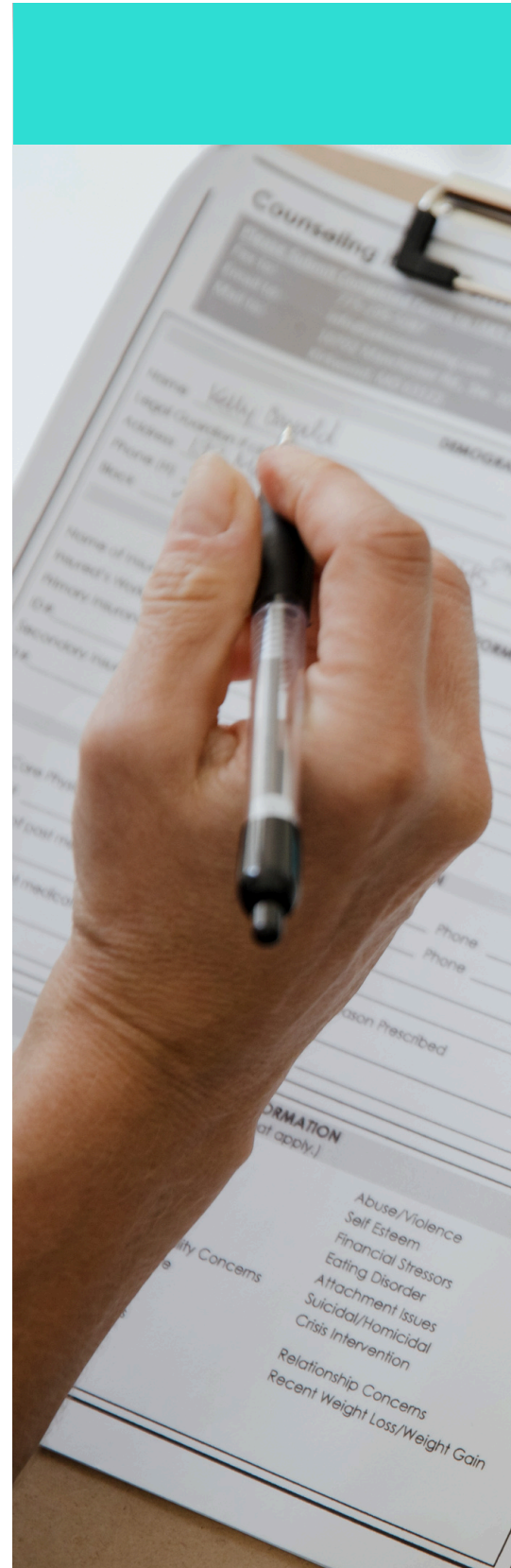


- **10,000+ Successful Alumni:** Join a network of impactful professionals.
- **95% Job Placement Rate:** Secure your future with Chools' proven track record.
- **20+ Years of Excellence:** Trust in a legacy of education and industry expertise.
- **200+ Industry Partnerships:** Leverage our connections for real-world insights and opportunities.

What Sets Us Apart?



- **Expert Instructors:** Learn from industry veterans with hands-on experience.
- **Hybrid Learning Model:** Balance online flexibility with in-person engagement.
- **Comprehensive Curriculum:** Stay ahead with courses designed to meet market demands.
- **Community and Networking:** Be part of an active community of learners and professionals.



Who Can Apply?

Eligibility Criteria:

- Future General Managers and/or next-level leaders who anticipate increased management responsibilities.
- Technical experts moving into a broader management role.
- Entrepreneurs/Business Owners and/or persons without formal business education looking to expand their comprehensive business knowledge.
- Motivated professionals looking to gain a comprehensive business credential.

Program Overview

The People Driven Thinking Program provides a comprehensive education in leadership and professional development. Our curriculum covers a wide range of topics to ensure a thorough understanding, combining theoretical knowledge with practical, hands-on experience.

Learning Mode:

- **Hybrid Learning Model:** Combines online learning with in-person sessions for flexibility and interactive engagement.
- **Interactive Sessions:** Includes live webinars, workshops, and group discussions with expert instructors and peers.
- **Self-paced Learning:** Access course materials anytime, allowing you to learn at your own pace.

Curriculum Highlights:

- **Self-Coaching:** Techniques for self-improvement and personal development.
- **Motivation:** Strategies for motivating yourself and others.
- **Empowerment:** Methods for empowering your team.
- **Negotiation:** Skills for effective negotiation and conflict resolution.
- **Team Effectiveness:** Enhancing team performance and collaboration.
- **Organizational Change:** Managing and leading organizational change.

Professional Development:

- **Continuous Learning:** Stay updated with the latest trends in communication.
- **Networking Opportunities:** Connect with industry experts, peers, and a supportive community.
- **Ethical Considerations:** Learn best practices and industry standards.

By completing the People Driven Thinking Program, you'll gain the skills, knowledge, and certification needed to excel in leadership and professional development, positioning yourself as a valuable asset to any organization.

Program Objectives

- Improve your leadership skills and achieve key performance goals.
- Learn techniques for self-coaching, motivation, and empowerment.
- Develop effective negotiation skills and strategies.
- Enhance team effectiveness and collaboration.
- Manage and lead organizational change.
- Foster continuous learning and personal growth.
- Encourage teamwork and collaboration.
- Prepare for advanced roles in leadership and professional development.

Expected Outcomes

- Proficiency in leadership and professional development principles and techniques.
- Practical experience through hands-on exercises.
- Strong analytical and problem-solving skills.
- Application of best practices in leadership and professional development.
- Innovation in achieving key performance goals.

Skills Learned

- **Self-Coaching:** Techniques for self-improvement and personal development.
- **Motivation:** Strategies for motivating yourself and others.
- **Empowerment:** Methods for empowering your team.
- **Negotiation:** Skills for effective negotiation and conflict resolution.
- **Team Effectiveness:** Enhancing team performance and collaboration.
- **Organizational Change:** Managing and leading organizational change.
- **Strategic Thinking:** Developing and implementing strategic initiatives for leadership.
- **Decision-Making:** Making informed decisions based on leadership insights.
- **Communication Skills:** Enhancing communication and interpersonal skills.

Program Outline



People Driven Thinking

MODULE 1: SELF- COACHING

- 1. Introduction to Self-Coaching**
 - Core principles and concepts.
- 2. Techniques for Self-Improvement and Personal Development**
 - Strategies for effective self-coaching.
- 3. Self-Coaching Workshops**
 - Hands-on workshops to practice self-coaching.

Program Outline



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MODULE 2: MOTIVATION

1. Introduction to Motivation

- Core principles and concepts of motivation.

2. Strategies for Motivating Yourself and Others

- Techniques for enhancing motivation.

3. Motivation Workshops

- Hands-on workshops to practice motivation techniques.

Program Outline



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MODULE 3: EMPOWERMENT

1. **Introduction to Empowerment**

- Core principles and concepts of empowerment.

2. **Methods for Empowering Your Team**

- Techniques for effective empowerment.

3. **Empowerment Workshops**

- Hands-on workshops to practice empowering your team.

Program Outline



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MODULE 4: NEGOTIATION

1. Introduction to Negotiation

- Core principles and concepts of negotiation.

2. Skills for Effective Negotiation and Conflict Resolution

- Strategies for successful negotiation.

3. Negotiation Workshops

- Hands-on workshops to practice negotiation skills.

Program Outline



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MODULE 5: TEAM EFFECTIVENESS

1. Introduction to Team Effectiveness

- Core principles and concepts of team effectiveness.

2. Enhancing Team Performance and Collaboration

- Techniques for building effective teams.

3. Team Effectiveness Workshops

- Hands-on workshops to practice team effectiveness

Program Outline



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MODULE 6: ORGANIZATION AL CHANGE

1. Introduction to Organizational Change

- Core principles and concepts of organizational change.

2. Managing and Leading Organizational Change

- Strategies for successful organizational change.

3. Organizational Change Workshops

- Hands-on workshops to practice managing change.

Elective Modules

1. **Data-Driven Decision Making in Leadership**

- Techniques for making decisions based on data and insights.

2. **Risk Management in Leadership**

- Strategies for identifying and managing risks in leadership.

3. **Behavioral Decision Making in Leadership**

- Understanding human behavior in leadership processes.

4. **Ethical Leadership Practices**

- Ensuring ethical standards in leadership practices.

5. **Collaborative Leadership**

- Techniques for effective collaboration in leadership.

6. **Conflict Resolution in Leadership**

- Managing and resolving conflicts in leadership settings.



Enrollment Now Open! 🌟

Take the first step towards mastering leadership and professional development. Enroll in our People Driven Thinking Program and enhance your career with RamaqChools.

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Unlock the Power of DEI with Chools! 🚀