

Management Programs

Mastering Workplace Relationships: Strategies for Professional Impact

Curriculum

Program Outline :

Module 1: Influence Techniques

- 1. Introduction to Influence Techniques**
 - Core principles and concepts.
- 2. Learning and Practicing Influence Techniques**
 - Techniques for effective influence.
- 3. Influence Techniques Workshops**
 - Hands-on workshops to practice influence techniques.

Module 2: Stakeholder Management

- 4. Introduction to Stakeholder Management**
 - Core principles and concepts of stakeholder management.
- 5. Techniques for Managing Diverse Stakeholders**
 - Strategies for effective stakeholder management.
- 6. Stakeholder Management Workshops**
 - Hands-on workshops to practice stakeholder management.

Module 3: Group Discussions and Feedback

- 7. Introduction to Group Discussions**

- Core principles and concepts of group discussions.

8. Engaging in Group Discussions and Receiving Feedback

- Techniques for effective group discussions.

9. Group Discussion Workshops

- Hands-on workshops to practice group discussions.

Module 4: Course Influence Toolkit

10. Introduction to Course Influence Toolkit

- Core principles and concepts of influence toolkit.

11. Utilizing Tools and Resources for Influence

- Techniques for using influence tools.

12. Influence Toolkit Workshops

- Hands-on workshops to practice using influence toolkit.

Module 5: Online Simulation Practice

13. Introduction to Online Simulation

- Core principles and concepts of online simulation.

14. Participating in Online Simulations for Practical Experience

- Techniques for online simulation practice.

15. Online Simulation Workshops

- Hands-on workshops to practice online simulation.

Elective Modules

16. Data-Driven Decision Making in Influence

- Techniques for making decisions based on data and insights.

17. Risk Management in Influence

- Strategies for identifying and managing risks in influence efforts.

18. Behavioral Decision Making in Influence

- Understanding human behavior in influence processes.

19. Ethical Influence Practices

- Ensuring ethical standards in influence practices.

20. Collaborative Influence Development

- Techniques for effective collaboration in influence efforts.

21. Conflict Resolution in Influence

- Managing and resolving conflicts in influence settings.

Websites:

- <https://chools.in/>
- <https://ramaqchools.com/>
- <https://www.choolsgroup.com/>