

Management Programs

High Performance People Skills for Leaders

Curriculum

Program Outline :

Module 1: Developing Strong Relationships and Enhancing Emotional Intelligence

- 1. Introduction to Strong Relationships**
 - Core principles and concepts.
- 2. Techniques for Building Strong Relationships**
 - Strategies for improving emotional intelligence.
- 3. Relationship Workshops**
 - Hands-on workshops to practice building relationships.

Module 2: Influencing Others Across Different Teams

- 4. Introduction to Influencing Others**
 - Core principles and concepts of influencing others.
- 5. Techniques for Influencing in Face-to-Face, Hybrid, and Virtual Teams**
 - Strategies for effective influence.
- 6. Influence Workshops**
 - Hands-on workshops to practice influencing others.

Module 3: Critical Coaching Skills

- 7. Introduction to Coaching Skills**

- Core principles and concepts of coaching.

8. Acquiring Coaching Skills to Empower Your Team

- Techniques for effective coaching.

9. Coaching Workshops

- Hands-on workshops to practice coaching skills.

Module 4: Authentic Leadership

10. Introduction to Authentic Leadership

- Core principles and concepts of authentic leadership.

11. Focusing on Authenticity and Unique Leadership Qualities

- Strategies for authentic leadership.

12. Leadership Workshops

- Hands-on workshops to practice authentic leadership.

Module 5: Addressing Poor Performance and Difficult Situations

13. Introduction to Addressing Poor Performance

- Core principles and concepts of addressing poor performance.

14. Gaining Tactics to Handle Difficult Situations Confidently

- Techniques for managing difficult situations.

15. Performance Workshops

- Hands-on workshops to practice addressing poor performance.

Elective Modules

16. Data-Driven Decision Making in Leadership

- Techniques for making decisions based on data and insights.

17. Risk Management in Leadership

- Strategies for identifying and managing risks in leadership.

18. Behavioral Decision Making in Leadership

- Understanding human behavior in leadership processes.

19. Ethical Leadership

- Ensuring ethical standards in leadership practices.

20. Collaborative Leadership

- Techniques for effective collaboration in leadership.

21. Conflict Resolution in Leadership

- Managing and resolving conflicts in leadership settings.

Websites:

- <https://chools.in/>
- <https://ramaqchools.com/>
- <https://www.choolsgroup.com/>