

COMMERCIAL REAL ESTATE FINANCE SPECIALIST PROGRAM



**Ramaq
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Introduction to Commercial Real Estate Finance Specialist Program

The Commercial Real Estate Finance Specialist Program covers various topics related to commercial real estate finance, such as appraisals, leases, mortgages, financial modeling, construction finance, and environmental due diligence. This course is designed for professionals who want to enhance their skills and knowledge in commercial real estate lending, investing, and advising. Upon completion of the course, you will receive a certificate of completion and be prepared to take the CREF exam from CFI.

This course has no prerequisites, but it is recommended for those who have completed the Financial Planning & Wealth Management Certificate Program. The course is suitable for professionals who work or aspire to work in commercial real estate lending, credit analysis, risk management, mortgage brokering, and other finance functions.

Why Choose Chools?

Numbers That Speak for Themselves:

- **10,000+ Successful Alumni:** Join a network of impactful professionals.
- **95% Job Placement Rate:** Secure your future with Chools' proven track record.
- **20+ Years of Excellence:** Trust in a legacy of education and industry expertise.
- **200+ Industry Partnerships:** Leverage our connections for real-world insights and opportunities.

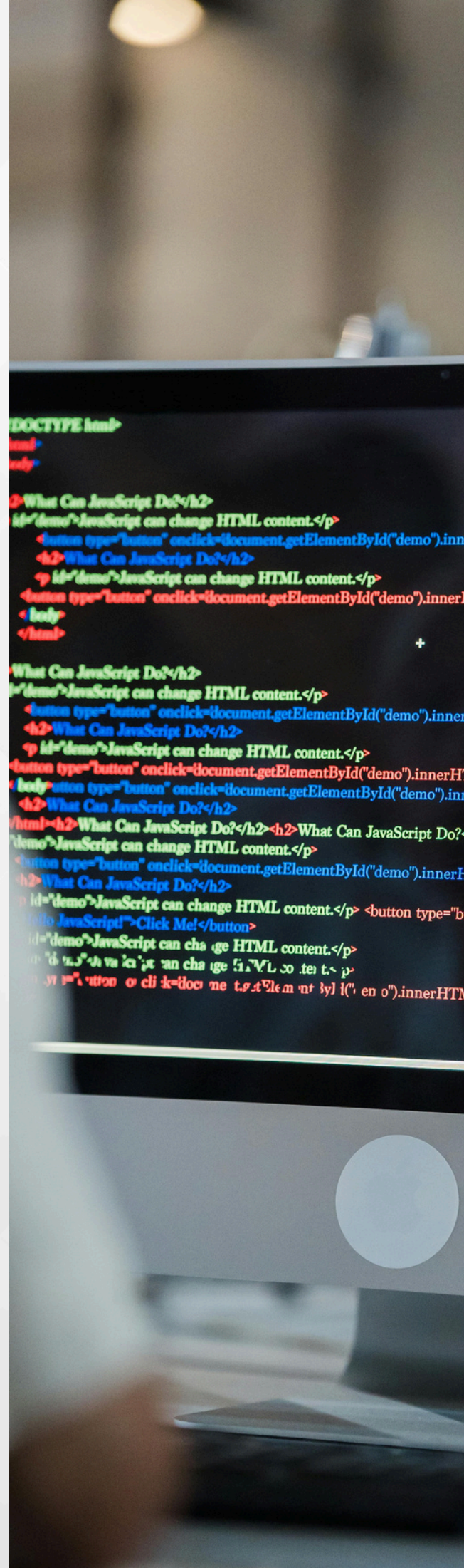
What Sets Us Apart?

- **Expert Instructors:** Learn from industry veterans with hands-on experience.
- **Hybrid Learning Model:** Balance online flexibility with in-person engagement.
- **Comprehensive Curriculum:** Stay ahead with courses designed meet market demands.
- **Community and Networking:** Be part of an active community of learners and professionals.

Who Can Apply?

Eligibility Criteria:

- There are no specific prerequisites for this course.
- It is recommended for those who have completed the Financial Planning & Wealth Management Certificate Program.





Program Overview

The **Commercial Real Estate Finance Specialist Program** provides a comprehensive education in commercial real estate finance. Our curriculum covers a wide range of topics to ensure a thorough understanding, combining theoretical knowledge with practical, hands-on experience.

Learning Mode:

- **Hybrid Learning Model:** Combines online learning with in-person sessions for flexibility and interactive engagement.
- **Interactive Sessions:** Includes live webinars, workshops, and Q&A forums with expert instructors and peers.
- **Self-paced Learning:** Access course materials anytime, allowing you to learn at your own pace.





PROGRAM OBJECTIVES

- Understand appraisals, leases, and mortgages in commercial real estate.
- Develop financial modeling skills specific to commercial real estate.
- Learn about construction finance and environmental due diligence.
- Prepare for the CREF exam from CFI.
- Foster continuous learning and personal growth.
- Encourage teamwork and collaboration.
- Prepare for advanced roles in commercial real estate lending, credit analysis, and risk management.

EXPECTED OUTCOMES

- Proficiency in commercial real estate finance principles and techniques.
- Practical experience through hands-on exercises.
- Strong analytical and problem-solving skills.
- Application of best practices in commercial real estate finance.
- Innovation in understanding and managing commercial real estate investments.

SKILLS LEARNED

- **Appraisals and Leases:** Techniques for appraising and leasing commercial real estate.
- **Mortgages:** Understanding commercial real estate mortgage processes.
- **Financial Modeling:** Building financial models for commercial real estate projects.
- **Construction Finance:** Learning about financing construction projects.
- **Environmental Due Diligence:** Conducting environmental due diligence for real estate transactions.
- **Ethics:** Applying ethical standards and professional conduct in commercial real estate finance.
- **Strategic Thinking:** Developing and implementing strategic financial initiatives.
- **Decision-Making:** Making informed decisions based on commercial real estate finance insights.
- **Communication Skills:** Enhancing communication and interpersonal skills.



Program Outline

Required Core Modules

Module 1: Introduction to Commercial Real Estate Finance

- Basics of commercial real estate finance.

Module 2: Appraisals and Leases I

- Techniques for appraising and leasing commercial real estate.

Module 3: Appraisals and Leases II

- Advanced appraisal and lease techniques.

Module 4: Mortgages I

- Understanding commercial real estate mortgage processes.

Module 5: Mortgages II

- Advanced mortgage techniques.

Module 6: Financial Modeling I

- Basics of building financial models for commercial real estate.

Module 7: Financial Modeling II

- Advanced financial modeling techniques.

Module 8: Construction Finance I

- Basics of financing construction projects.

Module 9: Construction Finance II

- Advanced construction finance techniques.

Module 10: Environmental Due Diligence I

- Conducting environmental due diligence for real estate transactions.

Module 11: Environmental Due Diligence II

- Advanced environmental due diligence techniques.

Module 12: Scenario and Sensitivity Analysis I

- Basics of performing scenario and sensitivity analysis.

Module 13: Scenario and Sensitivity Analysis II

- Advanced scenario and sensitivity analysis techniques.

Module 14: Commercial Real Estate Finance Ethics

- Understanding and applying ethical standards in commercial real estate finance.

Module 15: Strategic Financial Management I

- Basics of strategic financial management.



Program Outline

Module 16: Strategic Financial Management II

- Advanced techniques in strategic financial planning.

Enrollment Now Open!

Take the first step towards mastering commercial real estate finance. Enroll in our **Commercial Real Estate Finance Specialist Program** and enhance your career with Chools.