

# Finance and Banking

# Certified Merger & Acquisition Advisor (CM&AA) Program

# Curriculum

### **Program Outline**

## **Module 1: Introduction to M&A Advisory**

• Basics of M&A advisory and its importance.

#### Module 2: M&A Process I

• Techniques for managing the M&A process.

#### Module 3: M&A Process II

• Advanced M&A process management.

#### **Module 4: Valuation I**

• Methods for valuing businesses in M&A transactions.

#### **Module 5: Valuation II**

Advanced valuation techniques.

## Module 6: Financing I

• Strategies for financing mergers and acquisitions.

#### **Module 7: Financing II**

Advanced financing techniques.



#### **Module 8: Tax Issues I**

• Understanding and managing tax implications in M&A.

#### **Module 9: Tax Issues II**

• Advanced tax strategies for M&A.

# Module 10: Legal Issues I

• Navigating legal aspects of M&A transactions.

#### **Module 11: Legal Issues II**

• Advanced legal strategies in M&A.

# **Module 12: Strategic Issues I**

• Developing and implementing strategic plans for M&A.

#### **Module 13: Strategic Issues II**

• Advanced strategic planning for M&A.

#### **Module 14: Professional Ethics I**

• Applying ethical standards and professional conduct in M&A advisory.

#### **Module 15: Professional Ethics II**

• Advanced ethical standards in corporate finance.

#### Module 16: Scenario and Sensitivity Analysis I

• Basics of performing scenario and sensitivity analysis in M&A.

#### **Module 17: Scenario and Sensitivity Analysis II**

• Advanced scenario and sensitivity analysis techniques.



# Websites:

- https://chools.in/
- https://ramaqchools.com/
- https://www.choolsgroup.com/