

INTERNATIONAL PROCUREMENT PROFESSIONAL











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Introduction to International Procurement Professional

An International Procurement Professional course is a certification program that teaches you the skills and knowledge needed to manage purchasing operations at the international level. It covers topics such as procurement strategies, performance evaluation, value for money techniques, contract negotiations, risk management, and more.





Why Choose Chools?

Numbers That Speak for Themselves:

- 10,000+ Successful Alumni: Join a network of impactful professionals.
- 95% Job Placement Rate: Secure your future with Chools' proven track record.
- 20+ Years of Excellence: Trust in a legacy of education and industry expertise.
- 200+ Industry Partnerships:
 Leverage our connections for realworld insights and opportunities.

What Sets Us Apart?

- Expert Instructors: Learn from industry veterans with hands-on experience.
- **Hybrid Learning Model:** Balance online flexibility with in-person engagement.
- Comprehensive Curriculum: Stay ahead with courses designed to meet market demands.
- Community and Networking: Be part of an active community of learners and professionals.

Who Can Apply?

Eligibility Criteria:

To be eligible f you need to have an associate degree or at least three years of relevant experience in purchasing or supply chain management. To attain the certification from IPSCMI, You also need to complete a training program and pass an exam based on the International Purchasing Management Body of Knowledge (IPMBOK)



Ideal Candidates:

Working professionals looking to advance their careers in International Procurement Professional.

Program Overview

The International Procurement Professional Emerging Business Program provides an extensive education in International Procurement Professional . Our curriculum ensures a comprehensive understanding through four progressive stages, combining theoretical knowledge with practical, handson experience.



Learning Mode:

- **Hybrid Learning Model:** Combines online learning with in-person sessions for flexibility and interactive engagement.
- Interactive Sessions: Includes live webinars, workshops, and Q&A forums with expert instructors and peers.
- Self-paced Learning: Access course materials anytime, allowing you to learn at your own pace.









Curriculum Highlights:

- Fundamental Knowledge: Core principles of International Procurement Professional
- Advanced Techniques: In-depth understanding of advanced tools.
- Real-World Applications: Practical projects and case studies to apply your learning.
- Capstone Project: A final project that integrates all your skills and knowledge, showcasing your proficiency in International Procurement Professional

Professional Development:

- Continuous Learning: Stay updated with the latest trends and advancements in International Procurement Professional.
- **Networking Opportunities:** Connect with industry experts, peers, and alumni to advance your career.
- Ethical Considerations: Learn about data ethics, privacy, and compliance to maintain the integrity of your practices.



Program Objectives

- Understand Global Procurement Fundamentals
- Master Global Supplier Management
- Navigate International Trade Regulations
- Optimize Procurement Strategies
- Foster Sustainability and Ethical Procurement
- Enhance Negotiation and Contract Management





- Proficiency in International Procurement Professionaltools and techniques.
- Practical experience through hands-on projects.
- Strong analytical and problem-solving skills.
- Application of ethical practices.
- Innovation in International Procurement Professional solutions.

Skills Learned

- Global Procurement Expertise: Understanding the fundamental concepts and principles of international procurement.
- Supplier Management: Developing strategies for identifying, selecting, and managing global suppliers effectively.
- Trade Regulation Compliance: Navigating international trade laws, regulations, and customs procedures.
- Strategic Procurement: Developing and implementing procurement strategies that drive cost savings and efficiency.
- Sustainable and Ethical Sourcing: Promoting responsible sourcing and corporate social responsibility.



Job Positions and Opportunities

- TPM Manager
- Assistant Manager Maintenance
- Maintenance Engineer
- Manufacturing Engineer
- Zero Emission Bus Total Program Sales Manager
- Maintenance Engineer (Quality HR Services).

Industry Demand

- High demand across various sectors
- Competitive salaries
- Strong growth potential



Key Industry Verticals

E-commerce and Retail, Manufacturing and Automotive, Healthcare and Pharmaceuticals, Technology and Electronics, Logistics, SOil and Gas, Agriculture and Agribusiness, Fashion and Apparel.







International Procurement Professional

Program Outline

Stage 1: Fundamentals of International Procurement Professional

1. Introduction to Global Procurement:

• Understand the role and importance of procurement in international business.

2. Supplier Selection and Evaluation:

• Learn criteria and techniques for identifying and evaluating potential suppliers.

3. International Trade Regulations:

• Gain knowledge of global trade laws, regulations, and customs procedures.









International Procurement Professional

Stage 2: Advanced International Procurement ProfessionalTechniques

1. Strategic Sourcing:

 Develop advanced sourcing strategies to align procurement with corporate goals.

2. Supplier Relationship Management (SRM):

 Implement advanced SRM tools for risk mitigation and value creation.

3. Contract Management:

 Master international contracts, legal frameworks, and negotiation strategies









Stage 3: Practical Applications

1. Strategic Sourcing Initiatives:

 Develop and implement sourcing strategies that align with organizational goals.

2. Supplier Relationship Management (SRM):

Build and maintain strong
 relationships with key suppliers to
 ensure reliability and long-term
 partnerships.

3. Cost Reduction Strategies:

 Analyze procurement spend and identify opportunities for cost savings.

Stage 4: Capstone Project

1. Global Supplier Analysis:

Conduct a comprehensive analysis
 of potential global suppliers to
 identify the best options.

2. Procurement Strategy Development:

 Create a detailed procurement strategy that aligns with organizational goals and objectives.

3. Contract Negotiation and Management:

 Develop skills in negotiating and managing contracts with international suppliers to ensure favorable terms.





Elective Modules

1. Advanced Data Analytics in Procurement:

a. Utilize advanced data analytics tools to improve procurement processes and decision-making.

2. Global Supplier Management:

a. Develop strategies for managing and optimizing relationships with global suppliers.

3. Sustainable Procurement Practices:

a. Implement sustainable and ethical procurement practices to promote corporate social responsibility.

4. International Trade Compliance:

a. Gain expertise in navigating international trade laws, regulations, and customs procedures.

5. Technology Integration in Procurement:

a. Explore the use of AI, blockchain, and digital platforms to enhance procurement efficiency and transparency.

Enrollment Now Open

Take the first step towards becoming a certified International Procurement Professional Professional. Enroll in our program and enhance your career.



Contact Us:





maqchools.com